



### **Starke Premium Plus+ New Crop Indication.....**

Today's Futures Price – SX \$8.50

Your HTA price today – \$8.70 (if SX closes at or above \$9.00 on October 21st, 2019, you must deliver like amounts of new crop at SX 9.00 HTA)

Optional Delivery location – can choose later for 5 cent fee

### **Starke Premium Plus+ Old/New Crop Indication.....**

Today's Old/New Price – Futures - SN @ \$8.25

Your HTA price today – SN @ \$8.50 (if SX closes at or above \$8.80 on October 21st, 2019, you will must deliver like amount of new crop at SX \$8.80 HTA)

Optional Delivery location – can choose later for 5 cent fee

### **Starke Premium Plus+ New Crop Indication.....**

Today's Futures Price – CZ \$4.07

Your HTA price today – \$4.22 (if CZ closes at or above \$4.40 on November 20st, 2019, you must deliver like amounts of new crop at CZ 4.40 HTA)

Optional Delivery location – can choose later for 5 cent fee

### **Starke Premium Plus+ Old/New Crop Indication.....**

Today's Old/New Price – Futures - CN @ \$3.90

Your HTA price today – CN @ \$4.05 (if CZ closes at or above \$4.40 on November 20, 2019, you will must deliver like amount of new crop at CZ \$4.40 HTA)

Optional Delivery location – can choose later for 5 cent fee



## Starke Advisory w/ HTC and Wellington Commodities

We are offering a full farmer advisory program, that will take an in-depth look at your farm. We will look at your specific needs, and help build a marketing plan with you. We will track all costs, including rents, fertilizers, chemicals, seed, insurance, etc., as well as all sales, cash and HTA, futures and options if used, look at farm storage, and help analyze your profitability before you make a decision. We can show you how that decision will affect your farm before you make it. If you have interest in learning more, please contact us. There is a 5 cent fee for this program. All grain will be hedged, or sold through Starke County Coop however; you may choose an additional or different delivery location for an additional fee. Below is an example of a farm (planted in soybeans) that includes all their expenses, insurance, grain sales (both cash and HTA), and futures and options. They can be looked at individually or in any specific way to help make a decision.

<b>Select Crop</b> Beans	Check these boxes to toggle items on/off		<input checked="" type="checkbox"/>	Cash Sales of \$103/acre
	<input checked="" type="checkbox"/>	Revenue = bu * (price + basis)	<input checked="" type="checkbox"/>	HTA of \$97/acre
<input type="button" value="Recalculate"/>	<input checked="" type="checkbox"/>	Expenses of \$512/acre	<input checked="" type="checkbox"/>	Futures of \$99/acre
	<input checked="" type="checkbox"/>	Insurance: 1) Farm Revenue Protection	<input checked="" type="checkbox"/>	Options (2 contracts)

Bushels per Acre - for 495 Acres of Beans													
% of APH	75%	78%	82%	85%	89%	93%	96%	100%	104%	107%	111%	115%	
	41	43	45	47	49	51	53	55	57	59	61	63	
Price per Bushel (w/o basis)	\$13.60	\$25.17	\$52.37	\$79.57	\$106.77	\$133.97	\$161.17	\$188.37	\$215.57	\$242.77	\$269.97	\$297.17	\$324.37
	\$13.10	\$9.72	\$35.92	\$62.12	\$88.32	\$114.52	\$140.72	\$166.92	\$193.12	\$219.32	\$245.52	\$271.72	\$297.92
	\$12.60	-\$5.73	\$19.47	\$44.67	\$69.87	\$95.07	\$120.27	\$145.47	\$170.67	\$195.87	\$221.07	\$246.27	\$271.47
	\$12.10	-\$21.18	\$3.02	\$27.22	\$51.42	\$75.62	\$99.82	\$124.02	\$148.22	\$172.42	\$196.62	\$220.82	\$245.02
	\$11.60	-\$36.63	-\$13.43	\$9.77	\$32.97	\$56.17	\$79.37	\$102.57	\$125.77	\$148.97	\$172.17	\$195.37	\$218.57
	\$11.10	-\$52.08	-\$29.88	-\$7.68	\$14.52	\$36.72	\$59.92	\$81.12	\$103.32	\$125.52	\$147.72	\$169.92	\$192.12
	\$10.60	-\$53.33	-\$46.33	-\$25.13	-\$3.93	\$17.27	\$38.47	\$59.67	\$80.87	\$102.07	\$123.27	\$144.47	\$165.67
	\$10.10	-\$48.28	-\$48.28	-\$42.58	-\$22.38	-\$2.18	\$18.02	\$38.22	\$58.42	\$78.62	\$98.82	\$119.02	\$139.22
	<b>\$9.60</b>	-\$43.23	-\$43.23	-\$43.23	-\$40.83	-\$21.63	-\$2.43	\$16.77	<b>\$35.97</b>	\$55.17	\$74.37	\$93.57	\$112.77
	\$9.10	-\$38.18	-\$38.18	-\$38.18	-\$38.18	-\$38.18	-\$22.88	-\$4.68	\$13.52	\$31.72	\$49.92	\$68.12	\$86.32
	\$8.60	-\$25.05	-\$25.05	-\$25.05	-\$25.05	-\$25.05	-\$25.05	-\$18.05	-\$0.85	\$16.35	\$33.55	\$50.75	\$67.95
	\$8.10	-\$9.89	-\$9.89	-\$9.89	-\$9.89	-\$9.89	-\$9.89	-\$9.89	-\$9.89	\$3.01	\$19.21	\$35.41	\$51.61
	\$7.60	\$5.26	\$5.26	\$5.26	\$5.26	\$5.26	\$5.26	\$5.26	\$5.26	\$5.26	\$5.26	\$20.06	\$35.26
	\$7.10	\$20.41	\$20.41	\$20.41	\$20.41	\$20.41	\$20.41	\$20.41	\$20.41	\$20.41	\$20.41	\$20.41	\$20.41
	\$6.60	\$35.56	\$35.56	\$35.56	\$35.56	\$35.56	\$35.56	\$35.56	\$35.56	\$35.56	\$35.56	\$35.56	\$35.56
\$6.10	\$50.71	\$50.71	\$50.71	\$50.71	\$50.71	\$50.71	\$50.71	\$50.71	\$50.71	\$50.71	\$50.71	\$50.71	
\$5.60	\$65.86	\$65.86	\$65.86	\$65.86	\$65.86	\$65.86	\$65.86	\$65.86	\$65.86	\$65.86	\$65.86	\$65.86	

Note: Above results include basis, cash sales, HTA, and futures and options



### **Starke Managed Pricing Program with Wellington.....**

- Enrollment may only be during the enrollment period listed for each contract
- Final pricing on the contract is available only on the end date of the pricing period
- All pricing trades will be done by the Co-op's team of professionals
- The team may at any given time use any of the tools available in the marketplace to come to a final price on the end of pricing period date
  - This may include the use of futures, options and spreads
  - All trading will be in the commodity being priced
  - Positions will be available at any time through the Co-op grain staff
- Contracts must be in 5000-bushel increments for corn and 2500-bushel increments for soybean and recommend it should not constitute more than 25% of total production
- At the end of the pricing period, the customer will receive a Hedge to Arrive contract for the futures month listed in the contract
- Further pricing action will be as a Hedge to Arrive, the customer will need to set basis and delivery for the contract. This may be done before or after the contract is final priced.
- A fee of \$.08 will be charged to the final price of the contract
- All other rules for contracts with the Co-op will apply to this as well
- Customer may chose a flex delivery option at any time for an additional \$.05 fee